1878

1.2 billion people in the planet

All of them had no access to electricity

2017

7.4 billion people in the planet

Still 1.2 billion have no access to electricity
The “working hard” eco-system

- Governments
- SHS Companies
- Minigrid Operators
- NGOs
- Donors
Four pillars to create a measurable and consistent improvement in the access to energy

- Re-think
- Design
- Plan
- Execute
Our Customers

- Low population density
- Average income from 2 to 6 USD/day
- Low energy demand
- Economy based predominantly on farming
There is not a single solution to achieve Universal Access
Clear and transparent planning will help the stakeholders rowing in the same direction and at the same pace.

Policy and Regulation are doubtless the best accelerator and investment catalyzer for this sector.
Access to energy is just a piece of a much more complex challenge

Electricity alone is a dead-end

It’s mandatory to improve the social and economic development of the rural communities
Thank you!